EVOLUTION OF TECHNOLOGY

The biopharmaceutical market is showing high growth rates and production capacities for the manufacture of high-quality drugs are being built up worldwide. In this challenging environment, the ZETA Group has established itself as a reliable and globally active engineering partner. ZETA designs, builds, automates and qualifies equipment for aseptic liquid production processes in the biotech and pharmaceutical industries. Biopharmaceutical agents such as anticancer agents, insulin, vaccines, infusions and the like are produced on these highly complex "tailor-made" plants. As an international, fast-growing company, ZETA relies above all on its dedicated employees.

Project Coordinator (m/f/d) focus Japan

Location: Lieboch / Wien / Lebring / Hallbergmoos / Lannach / Graz

Employment: Full-time employee

Entry date: **As of now**



Your tasks

- Responsible for maintaining and nurturing our relationships
- Supporting the sales team in acquiring and managing customers, including presentations and supporting contract negotiations
- Assisting and supporting projects in the areas of Freeze & Thaw, Magnetic Agitators, Automation and Process Simulaitons
- Reducing barriers through effective communication and mediation in Japanese between customers and our sales / project teams
- Traveling to our customers in Japan and participation during commissioning and SAT (Site Acceptance Test) of process equipment and participating in international trade fairs and conferences
- Close collaboration with internal departments to meet the specific needs of our Japanese customers during sales and project execution phase
- Translating in sales/technical/commercial conversations



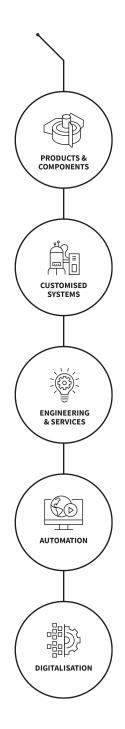
Your profile

- Excellent communication skills in Japanese (native speaker preferred) and English, German language is an asset but not mandatory
- Ability to promote effective communication and encourage cross-cultural understanding
- Several years of experience in sales and project support, ideally in the areas of technical sales
- Strong organizational abilities and problem-solving skills
- Open to international travels

The minimum gross salary for this position is EUR 3,500 per month (38.5 hours/week). We offer market-based pay depending on qualifications and professional experience.

Under the motto 'Let's Engineer Your Career Together', we look forward to receiving your application!





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