## **EVOLUTION OF TECHNOLOGY**

ZETA is an Austrian, family-owned company with a focus on engineering, design and fabrication of custom process skids for biologics manufacturing. We recently set up an office in Singapore to serve our existing customers, and grow our business in the region.

The team is small but we're highly motivated and driven to add value to clients. We're currently looking for someone who can support with sales and a few admin tasks, to be based in Singapore.

## Sales Executive (m/f/d)

Location: Singapore

Employment: Full-time

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Entry date: Ab



## Your tasks

- Demand Generation / Lead Qualification
- Identifying customer contacts and building a local network
- Introductory meetings with customers
- Coordination with ZETA Austria / India for proposals
- Organization & Administration of Trade Shows, Expos & Conferences



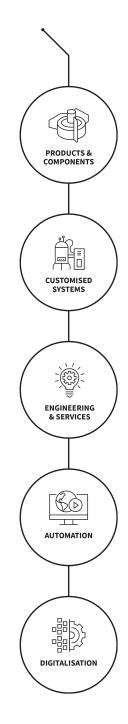
## Your profile

- 3-5 years of experience in technical sales
- Highly motivated and driven to succeed
- Self-starter, high degree of initiative
- Willingness to learn
- Ability to travel in the region (Singapore, South Korea, India, SE Asia)
- Please note that we only accept applications from Singapore citizens or permanent residents

Under the motto "Let's Engineer Your Career Together", we look forward to receiving your application!

We offer you a salary in line with the market depending on your qualifications and professional experience.





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